

## Pretioso and QuesCom announce partnership for the German-speaking market.

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*Pretioso and QuesCom have announced that they have signed a partnership agreement for intelligent telephony solutions in the mobile telephony area.*

QuesCom is one of the leading global technology providers of "Fixed Mobile Convergence" (FMC) and "Voice Call Continuity" (VCC). The FMC brings to businesses an optimal reachability for fixed and mobile calls. This solution allows the user to be reached at any time through a single number and have all the functionalities of desk phones on their mobile phones. Consequently, the company makes savings through a convergent solution. Thanks to the VCC function, the user can move between wireless networks and GSM, and vice versa, while in communication without interrupting their current call. This solution is installed in the company and is compatible with any ISDN, IP & GSM operator. "The technological leadership of QuesCom has been a key point in our decision to invest and develop a strong partnership", notes Klaus Düll, CEO of Pretioso.

Pretioso offers integrated solutions in the DaToMo Mobility Suite such as DaToMo One Number and DaToMo FMC. The user benefits from the applications of the DaToMo Mobility Suite (Mobile Forms, Mobile Dictate, Mobile Print and Mobile Scan) along with a wide variety of applications covering a wide range of mobile usages.

Pretioso is responsible for developing business partners for QuesCom, implementing solutions and supporting German-speaking businesses which require availability 24/7. Pretioso will promote its solutions in Germanophone countries through various events and demonstrations. The upcoming events are the Blackberry Innovation Forum 2009 in Frankfurt from November 10th-11th, 2009 and the Medica in Dusseldorf from November 18th-21st, 2009, where Pretioso will be exhibiting on Stand A51, Hall 15.

"Pretioso convinced us by their unique combination of expertise on the PABX, their supranational support and their mobile brand DaToMo which is already very well established", says Robert Urban, Vice President Sales and Marketing of QuesCom.

### **Pretioso:**

Pretioso is one of the distributors of reference for the localisation of mobile applications and is also an independent service company. As a distributor, Pretioso focuses on cooperating with foreign software vendors. Pretioso translates their solutions, develops and ensures their support. As a service company, Pretioso specialises in the support of businesses for the implementation of mobile processes. The company sees itself as a provider of solutions for the most diverse customers in all business sectors. Aspects linked to mobile processes and workflows are at the heart of Pretioso's work.

**QuesCom:**

QuesCom designs innovative fixed-mobile convergence solutions for businesses and service providers. Compatible with Voice over IP solutions, QuesCom fully integrates with any existing telephone infrastructure. QuesCom's appliances allow companies to realise up to 50% savings on their telephone bill and benefit from a range of value-added services such as mobility or a fax designed to improve the efficiency of communications in companies (One-Number, mobile extension, e-fax, unified messaging). QuesCom is a major player on the market of FMC convergence (Fixed-Mobile Convergence) and is a member of the Nokia PRO Forum program, Nokia's technical development program. The company sells through its network of more than 200 European partners, and, is also a member of the major certification programs of PABX manufacturers like 3COM, Aastra Matra, Alcatel, Avaya, Cisco, Innovaphone, Mitel & Swyx.

*For further information, please visit: [www.quescom.com](http://www.quescom.com)*

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