



QuesCom maximizes cost saving for business solutions giant Aldata

Multi-network call routing brings ultimate efficiency

Paris, France, 11 April 2011 – QuesCom SA, a leader in mobile gateway/FMC solutions, announces the successful deployment of the first phase of a multifaceted cost saving telecom solution for Aldata Solution. Operating worldwide providing integrated business solutions to leading retailers and wholesalers, Aldata incurs tremendous communication costs. In a challenge to provide substantial cost savings while maintaining their existing telecom infrastructure Aldata turned to QuesCom.

The total solution relies on QuesCom mobile gateways with least cost routing, QuesCom's One Number, and Mobility applications. With QuesCom gateways linking their international locations and connectivity to mobile, VoIP, and PSTN networks Aldata achieved a ROI in six short months.

"Thanks to QuesCom we built our VoIP network by including a direct connection to the GSM network of each country," commented Philippe LEMAITRE, IT Director, Aldata Solution.

"We are proud to be selected by Aldata Solutions to fill out their communication needs," said Gilles Meyer, CEO QuesCom. "In a similar way that Aldata provides integrated business solutions to their customers, QuesCom has provided an integrated telecom solution to Aldata."

The flexibility of the QuesCom architecture provides connectivity to phone systems and networks old and new. The QuesCom MobiQ client brings DECT/PBX features and special call routing to mobile smartphones. With this, Aldata is able to optimize their functionality and minimize expense.

For further information on this project visit

http://www.quescom.com/newsletter032011/Success_story_ALDATA_EN0211.pdf

About QuesCom

QuesCom designs and delivers innovative fixed-mobile convergence solutions for both enterprise and service providers. Compatible with Voice over IP solutions, QuesCom fully integrates with any existing telephone infrastructure. QuesCom's gateways provide a direct connection to mobile networks allowing users to realize significant savings on their communication costs and benefit from fixed/mobile converged solutions. For further information, please visit: www.quescom.com.

Press contact: Vincent Brault – brault@quescom.com – Phone: +33 4 97 23 48 56